

2019 STLE Marketing Resource Guide

Connect with 15,000 technical professionals in the lubricants industry.



Serving the lubricants industry for 75 years
www.stle.org

Partner with the premier technical society serving the multibillion-dollar lubricants industry.

Who we are

The Society of Tribologists and Lubrication Engineers is the leading technical organization serving those who manufacture, market and support lubricants, lubricant additives, lubrication systems and other lubricant-related products. Headquartered in Chicago, STLE is an international organization serving an audience of some 15,000 lubricant professionals.

Our mission

STLE's mission is to advance the science of tribology and best practices in lubrication engineering. Our goals include fostering innovation, improving the performance of equipment and products, conserving resources and protecting the environment.

What we do

STLE offers its members industry-specific education and training, professional resources, technical information and career development. Our product suite includes meetings and conferences, certifications, print and digital publications, Webinars and both face-to-face and online education courses.

A powerful partner

STLE is recognized throughout the lubricants industry as the single best source of reliable and accurate technical information. Partnering with STLE confers the seal of authority on your organization and affiliates you with the leading community of lubricant experts.

Building a customized, multimedia program

STLE provides a multitude of marketing opportunities that tap into the powerful STLE audience. Customizing opportunities to fit your needs and budgets maximizes your marketing dollars and ensures that your message reaches the largest possible audience.

Choose from the following print, online and face-to-face opportunities:

- TLT Magazine Print Advertising
- TLT Magazine Digital Advertising
- Trade Show in Nashville, Tennessee
- Annual Meeting Sponsorships
- Tribology Frontiers Conference Sponsorships
- Corporate Membership
- STLE E-newsletter
- Commercial Marketing Forum (CMF)
- CMF Plus – Special Section of TLT Magazine
- Student Events
- Annual Meeting Advance Program
- Annual Meeting Program Guide
- Annual Meeting App
- Webinars



STLE Demographics

Domestic and international reach

With its print and digital products, plus face-to-face industry events, STLE serves a market of some 15,000 lubricant professionals worldwide. STLE is an international organization, with 22% of our membership coming from 70 nations outside of North America.

Power buyers

80% of STLE members authorize purchases, evaluate products and recommend vendors.

Key markets

Following are the percentages of STLE members who purchase or recommend these products and services:

- Base oils **34%**
- Consulting services **41%**
- Formulated oils **48%**
- Grease **42%**
- Lubricant additives **46%**
- Software **32%**
- Support services **46%**
- Testing/analysis equipment **68%**

A focused audience

Two-thirds of STLE members are lubricant manufacturers, additive manufacturers/suppliers or end-users of lubricants and lubricant-related products:

- 26%** Lubricant manufacturers
- 24%** Additive manufacturers and suppliers
- 16%** End-users of lubricants
- 5%** Academics
- 5%** Base oil suppliers
- 4%** Testing
- 2%** Equipment manufacturers
- 18%** Other technical professionals in the lubricants industry.

A tech-savvy audience

85% of STLE members are college grads, and 44% hold advanced degrees in engineering, chemistry or another science-based discipline.

- 20%** Doctorate **12%** Some college
- 24%** Master's **3%** Other
- 41%** Bachelor's

Representing many job functions

STLE members come from all segments of the lubricants industry:

- Senior corporate management
- Plant management & maintenance
- Researchers & product developers
- Sales & marketing personnel
- Technical services
- Formulators
- Engineers & chemists

Serving a wide range of markets

STLE members are involved in virtually all lubricant-related markets:

- Aeronautics
- Automobile
- Bearings
- Ceramics/Composites
- Energy
- Gears
- Grease
- Hydraulic Equipment
- Metalworking Fluids
- Mobile Equipment
- Nanotribology
- Nonferrous Metals
- Power Generation
- Seals
- Solid Lubricants
- Synthetic Lubricants
- Tribotesting and more.



START HEIGHTENING YOUR PROFILE TODAY!

Contact Tracy Nicholas VanEe • 630-922-3459 or tnicholas@stle.org

TLT Magazine

Launched in 2003, TLT is STLE's most visible member service. Membership surveys consistently rate it as STLE's No. 1 service. TLT was created to aid in the technical education and professional development of STLE members and industry colleagues. Each issue is packed with feature articles, industry surveys, interviews with leading professionals, resources, best practices, lubrication fundamentals and more. Through its print and digital editions, TLT delivers world-class technical content to some 15,000 leading lubricant professionals each month.

2019 TLT Editorial Calendar

Issue	Content Focus	Ad Close	Ad Materials
January	Synthetic Lubricants • Metalworking Fluids • Engine & Drivetrain • Gear Lubrication • Lube Fundamentals <i>2019 STLE Annual Meeting Advance Program in this issue!</i> <i>Special recognition for Exhibitors, CMF Presenters and Sponsor Ads!</i>	Nov. 20	Nov. 27
February	Oil Analysis • Synthetic Lubricants • Base Oils • Environmentally Friendly Fluids • Automotive Tribology	Dec. 21	Dec. 28
March	Metalworking Fluids • Grease • Condition Monitoring • Aerospace Lube Fundamentals <i>STLE 75th Anniversary issue!</i> <i>Bonus Distribution: PittCon, March 17-21, Philadelphia, Pa.</i>	Jan. 25	Feb. 1
April	Automotive Tribology • Bearing Lubrication • Oil Analysis • Gears • Metalworking Fluids <i>Bonus Distribution: ILMA Management Forum, April 11-13, Coronado, Calif.</i>	Feb. 20	Feb. 27
May	Grease • Oil Analysis • Tribotesting • Engine Oils • Lube Fundamentals <i>STLE Pre-Annual Meeting issue!</i>	March 22	March 29
June	Computer-aided Tribology • Steel • Metalworking Fluids • Automotive Tribology • Lube Fundamentals <i>Bonus Distribution: STLE 2019 Annual Meeting & Exhibition, May 19-23, Nashville, Tenn. NLGI, June 8-11, Las Vegas</i>	April 16	April 19
July	Oil Analysis • Marine Tribology • Bearing Lubrication • Seals • Lube Fundamentals <i>Post-convention issue!</i>	May 24	May 31
August	Metalworking Fluids • Solid Lubricants • Bearing Lubrication • Automotive Tribology • Wind Turbine Special Series: Part I	June 21	June 28
September	Additives • Seals • Oil Analysis • Surface Engineering • Wind Turbine Special Series: Part II <i>Bonus Distribution: ILMA Annual Meeting, Sept. 21-24, Colorado Springs, Colo.</i>	July 25	Aug. 1
October	Synthetic Lubricant Base Stocks • Marine Tribology • Computer-aided Tribology • Automotive Tribology • Wind Turbine Special Series: Part III	Aug. 23	Aug. 30
November	Metalworking Fluids • Oil Analysis • Lube Fundamentals • Wear • Market Trends	Sept. 24	Oct. 1
December	Additives • Oil Analysis • Metalworking Fluids • Automotive Tribology • Lube Fundamentals	Oct. 25	Nov. 1

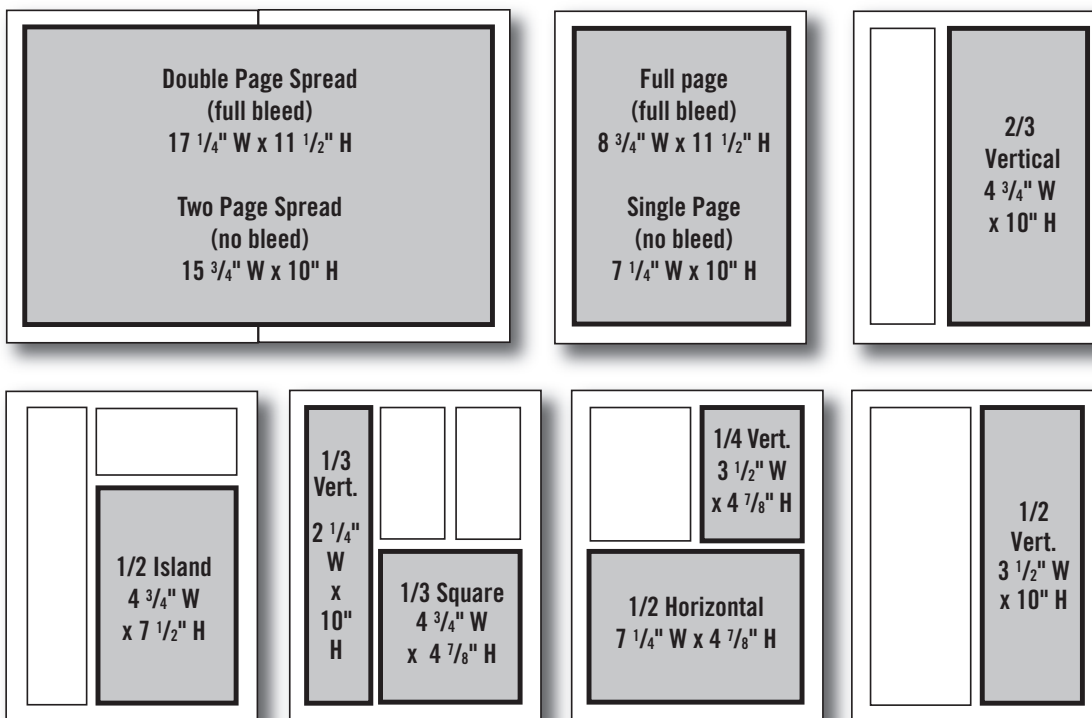
2019 Ad Rates and Mechanical Specs

Magazine Trim Size: 8.5 inches wide by 11.25 inches high. Please keep text at least half an inch from edges of full-page bleed ads to ensure that important information is not trimmed in production.

Electronic File Requirements: TLT only accepts Press Quality high-resolution (at least 300 dpi) electronic files. PDF is preferred.

IN EVERY ISSUE:

- FEATURE ARTICLES
- LUBRICATION FUNDAMENTALS
- Q&A WITH LEADING INDUSTRY PROFESSIONALS
- EMERGING TECHNOLOGY REPORTS
- MARKET REPORTS BY PRODUCTS AND GEOGRAPHY
- NEW PRODUCTS
- INDUSTRY SURVEYS
- PROFESSIONAL RESOURCES
- CONDITION MONITORING
- INTERNATIONAL REPORTS
- PRACTICAL APPLICATIONS
- INDUSTRY NEWS



Ad Size	1x	3x	6x	9x	12x
Full Page	\$3,049	\$2,751	\$2,454	\$2,155	\$1,858
Two-thirds	\$2,500	\$2,255	\$2,010	\$1,768	\$1,522
Half	\$2,132	\$1,925	\$1,716	\$1,509	\$1,302
Third page	\$1,769	\$1,593	\$1,355	\$1,249	\$1,077
Quarter page	\$1,584	\$1,428	\$1,274	\$1,119	\$963
Special Positions					
IFC (color charge included)	\$6,558	\$5,903	\$5,245	\$4,588	\$3,993
IBC (color charge included)	\$6,419	\$5,678	\$5,052	\$4,418	\$3,786
OBC (color charge included)	\$7,230	\$6,507	\$5,782	\$5,061	\$4,337
Center spread	\$7,273	\$6,910	\$5,262	\$5,719	\$5,104
Contents (p. 3)	\$5,023	\$4,653	\$4,279	\$3,907	\$3,543

Color Charges:

One-color: \$427 • PMS Match: \$519
Four-color: \$1,157 • Bleed: n/c

Special Positioning: 10% upcharge

Additional Options in Digital TLT:

Audio embedded in ad: \$315
Video embedded in ad: \$525
Animation in ad: \$315

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74th STLE Annual Meeting & Exhibition

STLE's three-day exhibition is the lubricant industry's premier trade show and the place where you and your company connect with some 1,600 leading professionals looking to do business with you.

Annual Meeting Dates: May 19-23

Trade Show Dates: May 20-22



Do you fit at STLE's exhibition?

The answer is **YES** if your organization markets any of the following products and services:

- Base Oils
- Condition Monitoring/Testing Analysis
- Consulting Services
- Environmental Protection Re-refining
- Equipment Material Supplies and Services
- Industrial Fluids
- Lubricant Additives
- Lubricant Management
- Metalworking Fluids
- Metalworking Fluid Additives
- Synthetic Lubricants.

Pricing for Standard Booths

Standard booths at the Omni Nashville Hotel are 10-by-10 feet and cost \$2,575 for STLE Corporate Members and \$2,975 for all others.

Included:

- Standard 7-by-44-inch ID sign displaying your company's name, city and booth number
- An 8-foot-high back wall and 36-inch-high divider rails of quality fabric
- General overhead lighting
- Security guard service
- Listing in the Program Guide distributed on site
- Listing in TLT magazine distributed on site
- List of preregistered attendees suitable for one pre-meeting mailing.

Pricing for SuperSized Booths—save more than \$9,200!

For companies that want to set themselves apart in the lubricants industry, STLE is offering five 20-by-20-foot SuperSized booths that are four times the square area of a standard booth. Companies that display in these booths differentiate themselves and are guaranteed high traffic.

All of the services that come with a standard booth are included with the SuperSized booths. In addition, to help you get the most from your premium booth, STLE offers a SuperSized Exhibitor Package combining exhibit space with an unbeatable marketing combination that still allows you to realize more than \$9,200 in savings:

- Premium booth size (20-by-20 feet)
- Full-page, color ads in the Pre-convention, Convention and Post-convention issues of TLT, STLE's official magazine that reaches 15,000 lubricant professionals monthly
- One full-page color tab advertisement in the Program Guide distributed on site at the Omni Nashville Hotel.

SuperSized booths: Corporate Member Price:

Total value	\$23,619
Your cost	\$15,522
Your savings:	\$8,097

SuperSized booths: Non-Corporate Member Price:

Total value	\$25,219
Your cost	\$15,922
Your savings:	\$9,297

PROFILE ENHANCEMENT TIP: Promote your exhibit with an ad in the January 2019 TLT, which contains the release of the Annual Meeting Advance Program. The Advance Program is the first release of the entire technical agenda for the meeting, including paper titles and authors. Follow up with the same ad in the May Pre-convention issue of TLT, the June Convention issue of TLT, the Annual Meeting Program Guide and the July Post-convention issue of TLT.





**STLE Exhibition Dates:
May 20-22, 2019**



Exhibit Hours:

Sunday: Set up from 8 am – 5 pm

Monday: Noon – 5 pm

Tuesday: 9:30 am – Noon &
2 – 5:30 pm

Wednesday: 9:30 am – Noon

**Future STLE Annual Meeting Dates
& Locations:**

Chicago, Ill.: May 3-7, 2020

New Orleans, La.: May 16-20, 2021

Orlando, Fla.: May 15-19, 2022

**Omni Nashville Hotel, Nashville, Tennessee (USA)
Trade Show Floor Plan • Broadway Ballroom**

ENTRANCE

102	104	10'	108	110	10'	114	116
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9'

20'	101	105	107	109	111	113	115	117	119
		204	206	208	210	212	214	216	218

9'

20'	201	4'	205	207	209	211	213	215	217	219
			304	306	308	310	312	314	316	318

9'

20'	301	305	307	309	311	313	315	317	319
		404	406	408	410	412	414	416	418

9'

20'	401	405	407	409	411	413	415	417	419
		504	506	508	510	512	514	516	518

9'

20'	501	505	507	509	511	513	515	517	519
		604	606	608	610	612	614	616	618

9'

20'	601	605	607	609	611	613	615	617	619
		704	706	708	710	712	714	716	718

9'

703	705	10'	709	711	10'	715	717
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OTHER ANNUAL MEETING MARKETING OPPORTUNITIES



Sponsorships

Typically attracting about 1,600 attendees, STLE's Annual Meeting & Exhibition is the place where the lubricants community gathers to conduct business, renew relationships and make marketing plans for the upcoming year. Sponsorships at STLE's Annual Meeting are a great way to gain exposure and raise the profile of your company in Nashville.

Sponsorships come in all shapes, sizes and prices and are designed to fit everyone's marketing budget.

Palladium Level Sponsorship Opportunities

This highest category of offering promises maximum exposure to companies looking to stand out in the crowd at the 2019 STLE Annual Meeting & Exhibition. Individual acknowledgement features are outlined below and are added to the following standard STLE Sponsorship exposure benefits:

- Your company's name appears in STLE's Program Guide (*see page 10*), which is delivered on site at the Omni Nashville Hotel and referred to constantly during all five days of the Meeting.
- Your sponsorship is promoted on STLE's Website, in three TLT convention-themed issues (May, June, July), in STLE's E-newsletter plus slide presentations and signage throughout the Omni Nashville Hotel.
- A sponsorship listing in the Annual Meeting Mobile App keeps your company name at the forefront before, during and after the Meeting week.



Palladium Level—\$4,000 (plus material costs)

Badge Lanyards

Let Annual Meeting attendees wear your company's name and serve as walking advertisements throughout the meeting. The meeting's most visible sponsorship and certainly its biggest bargain—this one never stops working!

Education Course Lunches

Help provide sustenance to more than 500 Education Course participants who will be issued plastic charge cards for use at the Omni's food outlets throughout the week. Your company's name and logo will appear on the cards as well as on the personal greeting card in which they will be distributed.

Directional Floor Signs

Providing highly visible direction to the Exhibition Hall, these large floor decals are placed throughout the venue to point the way. If your company is also an exhibitor, a special Sponsor floor decal is placed directly in front of your booth!

Guestroom Keycards

Your company name and logo are printed on each card which keeps your sales message at the fingertips of all 2019 STLE Attendees.

WiFi Service

Your company name appears on the signal and on log-in information cards distributed at the registration area.



PROFILE ENHANCEMENT TIP: Package your sponsorship with a four-point ad program in the January issue of TLT, which includes the release of the Annual Meeting Advance Program, and TLT's Pre-convention, Convention and Post-convention issues.

Titanium Plus—More than \$3,000

Welcome Gift

Be the first to greet STLE Attendees with a gift item of your choosing and design. Depending on size, the items—branded with your company's name and logo—will either be distributed at the registration area or inside the Registration Bags.

Recharging Lounge

This inviting lounge area in the Omni Nashville Hotel features a smartphone recharging unit branded with your company's name and logo. Signage throughout the lounge area further identifies the company sponsoring this area to "take a break and recharge."

Exhibitor Appreciation Hour Raffle

Introduced in 2013, the Exhibitor Appreciation Hour provides dedicated time for STLE attendees to visit the STLE exhibition and now is a sponsored event. Adding to the excitement are raffles on Monday and Tuesday to win a prize of your choice (attendees must be present to win). Announcement cards will be distributed at the Annual Meeting, drawing prime attention to your company's generous gift.

Titanium—\$3,000

Education Course Materials

In 2018 more than 600 people attended STLE's Annual Meeting education courses. In 2019 the society is offering 12 world-class educational courses taught by the industry's top experts. Notebooks are referenced continuously after the meeting is over. Your sponsorship includes a full-page, four-color advertisement in the notebooks.

Presidents Luncheon

The Presidents Luncheon is an excellent way to reach a captive audience of more than 800 Annual Meeting attendees. Exposure benefits include signage outside the door of the banquet hall and all promotion in TLT, the Program Guide and the Annual Meeting Mobile App.

Platinum—\$2,000

Speakers Breakfast Series

The Speakers Breakfasts are held on Monday, Tuesday, Wednesday and Thursday. Between 75-150 high-level decision-makers attend each breakfast.

Multilevel Sponsorships

Networking Reception

Held Monday night, the Networking Reception is an Annual Meeting highlight and a great business-networking event. Attendees come to talk business and enjoy friendly conversation and entertainment. This event, which draws multiple sponsors, is available at all of the above levels plus:

- Gold (\$1,000)
- Silver (\$750)
- Bronze (\$500)

Student Activities Sponsorships

The 2019 STLE Annual Meeting & Exhibition again is incorporating programs and activities designed to engage young people pursuing careers in the fields of lubrication engineering and tribology research. Programs like the Student Poster Competition and the annual Student Networking Reception benefit greatly from corporate support. If your company is interested in helping to support and advance STLE's student programs and services, please contact Tracy Nicholas VanEe at 630-922-3459, tnicholas@stle.org.



ADDITIONAL ANNUAL MEETING MARKETING OPPORTUNITIES



Annual Meeting Advance Program

Audience: 15,000 top lubricant professionals.

Distribution: Included in the January TLT. Emailed (in January, February, March & April), posted on STLE's Website and archived.

The 2019 Annual Meeting Advance Program is a special section in the January issue of TLT. This is the first release of the technical agenda for the 2019 STLE Annual Meeting, including paper titles and authors.

Advertising in this issue lets your key audience know in advance that your company is participating in the 2019 STLE Annual Meeting and looking to do business with them. To maximize your exposure, run the same ad in the Annual Meeting Program Guide, distributed to 1,600 convention attendees in Nashville.

Annual Meeting Program Guide

Audience: 1,600 Annual Meeting attendees plus 15,000 top lubrication professionals.

Distribution: On site at the Omni Nashville Hotel and via email.

This guide is the compass attendees use to navigate STLE's complex five-day meeting. Included are programs, room numbers, times and other essential information. Since the guide is the same size as TLT, you can re-use your magazine ad, which also ensures consistency of your message. Create a high-impact package of the Annual Meeting issue of TLT, the Annual Meeting Advance Program and the Annual Meeting Program Guide.

2018 Annual Meeting Program Guide Rates*

- Full page: \$495
- IBC: \$1,695
- IFC: \$1,795
- OBC: \$1,895
- Tabs (8 positions available) \$1,595

Commercial Marketing Forum (CMF) and CMF Plus

The CMF is a series of 30-minute marketing sessions at STLE's 2019 Annual Meeting where you may promote your company's products and services, something not allowed in the technical sessions. Your CMF session is promoted in the Annual Meeting Program Guide, directing attendees to your presentation.

Then take your message to 15,000 lubricant professionals by converting it to writing and publishing in **CMF Plus**, a special section in the November TLT. You receive two spreads (four pages)—three to present your CMF information plus a full-page ad.



Commercial Marketing Forum Pricing:

- \$610 for STLE Corporate Members who exhibit
- \$750 for STLE Corporate Members
- \$890 for individual members
- \$970 for non-members

CMF Plus:
\$2,500 net for four pages



Corporate Membership—the ultimate strategy for getting the most from STLE

For more than 70 years the lubricant industry's leading companies have supported STLE by sponsoring employee memberships, volunteering their best people for leadership positions and technical committees and participating in our meetings and conferences.

To reward these loyal companies, STLE created the Corporate Member program. Becoming a Corporate Member means access to STLE's best marketing features and shows support of the lubricant industry's premier technical society. Corporate Members achieve significant savings on STLE products and services, particularly the Annual Meeting.

In 2013 STLE expanded the program to include a Corporate Member Premium plan to allow for even greater savings. To determine which plan makes the most sense for your organization, contact STLE national sales manager Tracy Nicholas VanEe: tnicholas@stle.org, 630-922-3459.

If your company sends two or more individuals to the STLE Annual Meeting or participates through an exhibit or Commercial Marketing Forum, then Corporate Membership is the ultimate strategy for raising your industry profile while saving thousands of dollars.



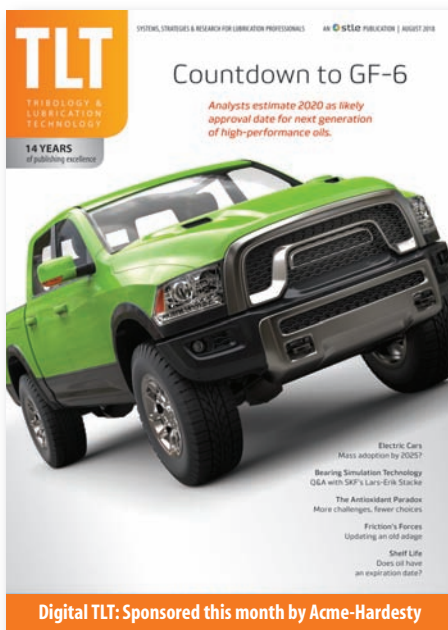
Corporate Member:

Price: \$1,285 • Savings: \$1,935

Corporate Member Premium:

Price: \$3,540 • Savings: \$2,677

E-OPPORTUNITIES



Digital TLT: Sponsored this month by Acme-Hardesty

Bonus: Your sponsorship and company name appear on the front cover of TLT's print edition.

Digital TLT Sponsorship

Audience: 15,000 top lubricant professionals worldwide

Distribution: Emailed, posted on STLE Website & archived

Your company can be the sole sponsor of a digital edition of TLT. Your full-page promotional copy appears opposite the front cover and reaches 15,000 top lubrication professionals around the world. Readers clicking on the sponsor page are directed to your Website.

DTLT is archived on STLE's Website, so your ad message never stops working for you. Choose an issue with content relating to your company's product offering and establish your presence as an industry leader.

Rate: \$3,000 net

Webinars

Your company can design its own one-hour presentation, choosing both the topic and speaker. STLE will promote, host (via WebX) and moderate your Webinar, making this marketing service simple but impactful for presenting companies. For dates and pricing, contact Tracy Nicholas VanEe at 630-922-3459, tnicholas@stle.org.

STLE E-newsletter

Covering industry news, society events and professional resources, the STLE newsletter is emailed weekly to 15,000 leading professionals in the lubricants industry. A great way to keep your company's image continuously in view of the people who purchase your products and services.

For pricing and specs, please contact Tracy Nicholas VanEe at 630-922-3459.

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Join the growing list of companies partnering with STLE!

Abitec Corp.	Cargill	Falex Corp.	Kany Innovations	Oil Filtration Systems	Songwon Industrial Co.
Ace Glass	Cashman	Fanning Corp.	Kao Chemicals	Oleon	Sonneborn
Aceto Corp.	Cathay Biotech	FedChem	KH Neochem	Oleotek	Southwest Research Institute
Acme-Hardesty	C.C. Jenness, Inc.	Federal Process	King Industries	OM Group	Spectro Scientific
ADM	Cecor, Inc.	FlackTech, Inc.	Koehler Instruments	Omega Chemicals	Spectro Analytical Instruments
Advanced Chemical Concepts	Center for Tribology	Flir Systems	Kyowa Hakkō	Optimol Instruments	Stepan Co.
Advanced Chemical Solutions	Cerobear	FlouroTech USA	LANXESS Corp.	Prueftechnik	Sun Chemical Advanced Materials
Advanced Technology Consultancy	ChemGroup	Fluid Life Corp.	Lauda-Brinkman	PAC LP	Superior Graphite
Adeka USA Corp.	ChemTech	Fluid Line Products	Lawler Manufacturing Corp.	Pall Corp.	Tannas Company
Advonex International	Chevron Inc.	Fluid Transfer Technologies	Lazar Scientific	Palmer Holland	Taylor & Francis Group
Afton Chemical	Chevron Oronite	Focus Chemicals	Lintech International	PCAS	Taylor Hobson
AJM Additives	Chevron Phillips	Formulation, Inc.	Loadmaster Lubricants	PCC Chemax	Technische Akademie
Alcoa Technical Center	Chevron Texaco	FujiFilm	Lockhart Chemical Co.	PCS Instruments	Teknor Apex
Alicona	Cimcool	Formulator Software	Lonza Microbial Control	P&G Chemicals	Temix Oleo
ALS Laboratory Group	CINRG Systems	FRT of America	Louis C. Eitzen	Pacific Scientific	The Dow Corp.
American Chemie, Inc.	Clariant Corp.	Functional Products, Inc.	LPR Global	Palmer Holland	The Lubrizol Corp.
American Petroleum Institute	Clark Testing	GasTops, Ltd.	Lube-Tech & Partners	Pelichem Associates	Thermo Fisher Scientific
American Refining Group	Cognis	GE Advanced Materials	Lubricant Market Solutions	Perkin Elmer	Thermal Lube
American Society of Mechanical Engineers (ASME)	Colonial Chemical, Inc.	Gehring-Montgomery, Inc.	Lubricants—An Open Access Journal by MDPI	Petro-Canada Lubricants	TH Hilson
Ametek	Colonial Specialty Chemical	Geo. Pfau & Sons	Lubrication Engineers	Petro-Lubricant Testing Laboratories	Tianhe Chemicals
Analysts, Inc.	Compass Instruments	GEO Specialty Chemicals	Lubricor, Inc.	Phibro Chem	Timken
Analytical Instruments	Condition Monitoring International	Hangzhou Lypu-Chem Technology Co., Ltd.	Matrigard	Phoenix Tribology	Tomah Products
Anderol	Conoco Phillips	Hangzhou Runze Chemical Co.	Matrica	Pilot Chemical	Total Lubrificants
Anhui Trust Chemical Co.	Coolant Controls	Hangzhou Sungate Halocarbon	Mayco	PMC Crystal	Tribis Engineering
Angus Chemical	Coquilub	Hall Technologies	Measurement Specialties	Polaris Labs	Tribotech
Anton-Paar	CRC Press/Taylor & Francis	Houghton International	Metal-Chemie	Polynox	TribSys
APAC Pharmaceutical	CRODA	Huajing Powdery Material Co.	Microtap	PolyOne	Trico Corp.
Applied Graphene Materials	CSM Instruments	Huntsman	Mid-Continental Chemical Company	PowerTrib Ltd.	Triple Strength
AquaPhoenix Scientific	Cytec Industries	Husky Energy	Misco Refractometer	Primagy Consultants, Inc.	UCON Fluids
Argonne National Laboratory	D.A. Stuart Co.	Hydro Systems Company	Mitsui Chemical	PVS Nolwood Chemical	UE Systems
Arizona Chemical	Daubert Chemical	Hydrotex	Mobile Industrial Lubricants	Quaker Chemical Co.	UL Information & Insights
Auburn University	DC Scientific	ICL-IP America, Inc.	Monson—An Azelis Americas Company	Qualice	United Color Manufacturing
Tribology Minor and Program	Des-Case Corp.	Ideas, Inc.	Münzing	ReliabilityWeb.com	United Soybean Board
Axel Royal	Dexsil	Idemitsu Kosan	Mustang Vacuum Systems	Renite	Univar
Baron USA	DIC International	Ineos	Nabtesco Co.	Rtec-Instruments	Unette Corp.
BASF	Dover Chemical	Industrial Oils Unlimited	Nanjing Chemical Material Corp.	Rudolph Research Analytical	USDA
Beckman Coulter	Dow Microbial Control	Industrial Quimica Lasem	NanoMaterials	SanAm Corporation	Vaisala
Bijur Delimon International	Dow Corning	Industrial Research & Development Institute	NanoMech, Inc.	Sasol North America	Vanderbilt Chemicals
Biosan Laboratories	DSM Elastomers	Infineum	Nanotech Industrial Solutions	Savant Group	Vantage
Biosynthetic Technologies	DuPont Performance Lubricants	Ingevity	Nanovea	Schuelke, Inc.	Vectron International
Boss Lubricants	Eastern Oil Co.	International Fluid Power Society	Napoleon Engineering Services	Sea-Land Chemical	Verdezynne
Boswell Oil	Eastman	Institute of Materials	NCCeed Enterprises	Sea-Land Chemical Testing	Vertellus
BPT Chemicals	E-Ion	Integrilube	NChem Company	SenGenuity	VHG Labs, Inc.
Bruker	Elco/Italmatch	IOP Publishing	Nexeo Solutions	Sentient Science	Vibration Institute
Bunge North America	Ele Corporation	Ivanhoe Industries	Nissan Chemical America Corp.	SGS Herguth	WearCheck Canada
BVA Oils	Elevance Renewable Sciences	Invista	Norplex Micarta	Shanghai NACO Lubricants	Werner G. Smith Co., Inc.
BYK	EMD Chemicals	ISOPur Fluid Technologies	Novamont	Shanghai Starr Chemical	Wiley Blackwell
Calumet Specialty Products	Emery Oleochemicals	J.A.M. Specialty Products	Novitas Chem Solutions	Shanghai Yateks Optical Electronic	Wincom
Cannon Instruments	EP Laboratories	Jet-Lube	NSF International	Shell	Wolfe Chemicals
Canoil Canada, Ltd.	EPT	John Wiley & Sons	Nupro Industries	Shinto Scientific	Xinxiang Richful Lube Additive Co.
	Ergon		Nye Lubricants	SKF	Zinsser
	Everlube Products—A Business Unit of Curtiss-Wright Corp.			Solzyme, Inc.	Zschimmer & Schwarz
	Exakt Technologies			Soltex, Inc.	Zygo Corp.
	ExxonMobil Chemical			Soo Environmental	
	ExxonMobil Basestocks			Solvay	

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